

Cyber risk assessment in small and medium-sized enterprises: A multi-level decision-making approach for small e-tailors

Abstract

The role played by information and communication technologies in today's businesses cannot be underestimated. While such technological advancements provide numerous advantages and opportunities, they are known to thread organisations with new challenges such as cyber-attacks. This is particularly important for small and medium-sized enterprises (SMEs) that are deemed to be least mature and highly vulnerable ~~against to~~ cybersecurity risks. Thus, this research is set to assess the cyber risks in online retailing SMEs (e-tailing SMEs). Therefore, this paper employs a sample of 124 small e-tailors in the UK and takes advantage of a Multi-Criteria Decision Analysis (MCDA) method. Indeed, we identified a total number of twenty-eight identified cyber-oriented risks in five exhaustive themes of 'Security', 'Dependency', 'Employee', 'Strategic', and 'Legal' risks. Subsequently, an integrated approach of using Step-Wise Weight Assessment Ratio Analysis (SWARA) and Best–Worst Method (BWM) has been employed to develop a pathway of risk assessment. As such, the current study outlines a novel approach toward cybersecurity risk management for e-tailing SMEs and discusses its effectiveness and contributions to the cyber risk management literature.

Keywords. *SMEs; E-tailors; Cyber risk; Cybersecurity; MCDA*

1. Introduction

In the last decade, the waves of digital transformation have forced small and medium-sized enterprises (SMEs) to adopt and equip their business models with ever-evolving technologies (Jafari-Sadeghi et al., 2021). Be it online shopping (Tarhini et al., 2018) or running supply chains of firms (Dallasega et al., 2018), technological advancement although has created new and exciting business opportunities (Soomro et al., 2016), has also led to new challenges that altered organisational designs, the ability to manage data and a new source of risks (Calabrese et al., 2019; Jafari-Sadeghi, 2021; Shah et al., 2019). Indeed, emerging obstacles such as information security and cyber risks have resulted in widespread financial and non-financial losses (Arcuri et al., 2017). In this vein, SMEs are deemed to face the same levels of cybersecurity issues as their larger counterparts, however, limited resources and capabilities made them fragile against cyber risks (Baggott & Santos, 2020; Benz & Chatterjee, 2020). That is, cyber risk management and preparation emerge as a crucial competency for not only survival but also the growth of small firms (Chatterjee, 2019; Hoppe et al., 2021).

Given that, in recent years, cybersecurity has become increasingly popular among scholars (e.g., Krombholz et al., 2015; Kshetri, 2018), several shortcomings have been found in extant research. To begin with, a considerable body of cybersecurity literature has explored the risk management strategies, technical issues, organisational design, awareness, and mitigation options in large enterprises (Cains et al., 2021; Shah et al., 2019). However, little is known about the extent to which SMEs deal with cyber risks. Given that SMEs are often major stakeholders of larger firms, they are considered as potential targets for cyber attackers to penetrate to larger counterparts (Better Business Bureau, 2017). This is particularly important as a survey at National Center for the Middle Market (2016) highlights that “55% of SME companies lack either an up-to-date cyber-risk strategy or any defined cyber-risk strategy at all” (Benz & Chatterjee, 2020). Hence, more studies are required to explore the level of preparedness, risk assessment strategies, and defence capabilities in dealing with cybersecurity issues within small enterprises such as e-tailing SMEs (online retailing SMEs that provide product/service offering to customers via the Internet). Online retailing SMEs constitute one of the largest adoptors of internet and communication technologies (Hånell et al., 2019) and given the potential impact of cyber risks, it is important to identify the risks these SMEs face and assess them in their contextual setting.

Second, emerging research on SMEs and their ability to manage cyber risks although is increasing, still fragmented. For instance, Ključnikov et al. (2019) examined the success factors of information security in SMEs, while Ponsard and Grandclaudon (2019) addressed the different applicable standards and guidelines in safeguarding SMEs from cyber threats. Other works have also noted the importance of cybersecurity to SMEs, i.e., ethical hacking (Berger & Jones, 2016), network security tools (Iyamuremye & Shima, 2018), security management (Markakis et al., 2019) and compliance challenges (Lloyd, 2020). However, there is a gap in the literature to comprehensively provide the types of cyber risks associated with small enterprises that mostly operate on online platforms. Such categorisation seems crucial due to the nature of cyber risks. According to Ratten (2019), cyber threats are complex, some are purely system vulnerabilities while others arise because of human actors. Threats involve socio-technical factors (Hills & Atkinson, 2016) and organisational contexts play an important role in their interpretation and estimation (Grant et al., 2014).

Third, regarding methodological perspectives, current approaches to risk analysis (also known as technical risk analyses) are based on the quantification of risk. i.e., the product of probability and impact of consequence and has come under criticism ~~of~~ from researchers (Ganin et al., 2020; Renn, 2020). Ganin et al. (2020) argue that technical risk analyses are inadequate in dealing with ever-changing cyber threat scenarios that are not well-known or have not been characterised before. The oversimplification of risk masks the true nature of threats and does not allow true analysis to be brought forward (Paté-Cornell et al., 2018; Renn, 2021). In the context of SMEs, their unique firm characteristics, uncertain organisational contexts and the lack of previous historical data make it difficult to employ traditional methods to characterise risk. An alternative to address risks in an SME context is to employ MCDA, in this approach, instead of risk assessment, the focus is shifted to risk-based decision making that is aimed at developing risk values that can be used for building indexes or scorecards (Triantaphyllou, 2000). The risk metrics are quantified either in their natural units or on the constructed scale and integrated depending on context-specific goals or priorities (Velasquez & Hester, 2013). The developed indexes or scorecards also help in charting the course of action or alternative mitigation strategies (Velasquez & Hester, 2013). That is, MCDA studies in risk management are growing (e.g., Ganin et al., 2020) and are now increasingly used as alternative approaches to traditional technical risk analysis techniques (e.g., Kiker et al., 2005; Wu et al., 2016).

Therefore, this paper focuses on the nature of e-tailing SMEs and strives to address two distinct research objectives. Risk-based decision-making can help in prioritising risks and in the better

deployment of scarce organisational resources. Accordingly, the first objective of this paper attempts to consolidate the literature on cyber risks from the perspective of e-tailing SMEs. Subsequently, the second objective seeks to propose an analysis procedure to measure the importance of identified cyber risk scenarios and prioritise them based on their ranking, which contributes to risk management in the context of cybersecurity for small e-tailers. To address these research objectives, this paper takes advantage of a multi-layer MCDA method to explore and examine a total number of twenty-eight identified cyber-oriented risks in five themes. When it comes to risk assessment, Shamala et al., (2017) ~~argues~~argue that inaccurate and vague data can lead to incorrect decisions. Hence, to cope with the uncertainty and improve the process of analysing risks, we employed an integrated approach of using Step-Wise Weight Assessment Ratio Analysis (SWARA) and Best–Worst Method (BWM) to develop a pathway of risk assessment considering uncertainty.

The rest of the paper is structured as follows. The next section explores the literature on cyber risks in the context of e-tailing SMEs as well as current approaches toward cyber risk assessment. It is followed by a detailed discussion regarding the methodological aspects of the integrated SWARA-BWM approach. The subsequent section delves into the case study and the results on the application SWARA-BWM approach, while the final section discusses the results of the study and highlights the key contribution from this work.

2. Literature Review

It has been well established that with the rapid growth of information and communication technologies, there has been an increase in cyber risks in recent years (Radanliev et al., 2019). SMEs are not immune to the threats posed by the use of information and communication technologies, in fact, studies have noted that SMEs may be more vulnerable to cyber threats when compared to larger firms (Payne, 2018; Sangani & Vijayakumar, 2012). Authors have noted several reasons for the vulnerability of SMEs to cybersecurity threats, they include lack of awareness (Topping et al., 2014), lack of resources (Kурpjuhn, 2015; Renaud, 2016), ignorance of employees (Henson & Garfield 2016), absence of internal guidelines and standards (Ponsard et al., 2018) and high dependence on third-party vendors (Javaid & Iqbal, 2017). The manifestation of cyber threats and the resulting damages to both financial and reputational themes ~~has~~have been recognised and highlighted (Eling & Schnell, 2016).

In general, the topic of cybersecurity has been researched extensively, for example, the nature of cyber threats and their mitigation (Azmi et al., 2018; Kshetri, 2018; Nieto et al., 2019),

human-computer interactions and resulting threats (Gupta et al., 2017; Heartfield et al., 2016; Krombholz et al., 2015), social engineering attacks (Gupta et al., 2017), technical aspects of cybersecurity (Stallings, 2019), standards, policies and procedures (Bozkus Kahyaoglu & Caliyurt, 2018), identity fraud management (Shah et al., 2019) and MCDA approaches to cyber risk assessment (Ganin et al., 2020). These works though addressing different aspects of cybersecurity have been developed either in the context of larger firms or hypothetical examples. Sangani and Vijayakumar (2012) note that large firms have the technological expertise to safeguard their company's information assets and have the resources to safeguard against cyber threats through capital investment in security tools and employee training, however when it comes to SMEs, their resource constraints can be a barrier to address cyber threats and may expose them to financial and reputational damages.

While extensive studies have examined the impact of information and communication technology usage from an SME perspective (Mustafa & Yaakub, 2018), studies pertaining to about their cyber risks and assessment are still emerging. A study by Eilts and Levy (2018) noted the cybersecurity awareness of SMEs while Lewis et al., (2014) addressed cybersecurity pertaining to SME supply chains. Decision-making in small-scale IT users was studied by Osborn and Simpson (2017), with cybersecurity practices of SMEs in developing countries explored by Kabanda et al., (2018). Table 1 notes the major themes studied in relation to cybersecurity in the context of SMEs.

Please insert Table 1 here

Examining the literature, we can notice that when it comes to cyber risks, there are very few studies that have looked into either assessment or risk evaluation in an SME context. From the perspective of online retailing SMEs, there are knowledge gaps in how risk is prioritised, how risks are assessed and plans for mitigation. When one takes into account, the differences in firm characteristics and entrepreneurial risk profile of individuals associated with SMEs (Ratten, 2019), there is a dearth of research examining how cyber risk management is undertaken in SMEs. The study of cyber risk management practice in SMEs is important because of the role played by them in the socio-economic development of a nation. For example, a recent statistic notes that there are 5.9 million SMEs in the UK, contributing to an estimated 52% of total turnover (Department for Business Energy and Industrial Strategy, 2019). 45% of micro-enterprises have websites and the website sales of SMEs alone were credited at 96.3 billion

pounds in 2018 (Office for National Statistics, 2019). SMEs form a significant user base for the adoption of information and communication technologies and as such, a fertile ground for **the** manifestation of cyber risks.

Contrasting to the contribution of SMEs, a recent study also notes that four in ten SMEs have experienced cyber-attacks in the 12 months (Rae & Patel, 2019) and only 14% of micro-enterprises are actively involved in ICT risk assessments (Office for National Statistics, 2019). Given the contribution of SMEs and the lack of risk assessment techniques in their context, there is a need to address this. The existing approaches either based on technical risk analyses (PRA) or risk-based decision analysis (MCDA) have not specifically targeted SMEs nor have attempted to develop a framework for assessment and management. It is in addressing this gap, that we set our paper, its main aim is to propose a model of MCDA- here an integrated approach of SWARA and BWM to develop a cyber-risk classification approach to **e-tailing** SMEs.

Core Unified Risk Framework (CURF) developed by Wangen et al., (2018), provides a comprehensive framework of currently available approaches to information security risk assessment (ISRA). In their work, they have analysed eleven ISRA methods and have developed a framework for comparing the methods for their completeness. The framework assesses the different methods, and functional approaches to risk management, i.e., focusing on threats, and vulnerabilities and often based on risk equations (probabilities and impact). Apart from Wangen et al., (2018), other notable studies have looked into ISRA scope and methods (for example, see OCTAVE (Alberts & Dorofee, 2002); FAIR, (Freund, 2015); NIST SP 800-30, (Fenz et al., 2014).

Though there is considerable coverage in the development and comparison of different ISRA methods, there are a few drawbacks that are common in the approaches. Firstly, considered as—a common theme isn many of the approaches are dependent on the estimation of probabilities, this is a complex system and in systems where there is a lack of historical data is difficult to estimate. The methods are not explicit in how to obtain quantitative probabilities. Secondly, in the observed methods, the description of risks is poor, if the risk knowledge is inadequate, then it limits the predictive power of the approach (Wangen et al., 2018). Thirdly, the approaches rely on properties and a predefined set of criteria, the approaches are top-down and miss the contextual factors that can contribute to complexity and uncertainty. The approaches lack a bottom-up philosophy, trying to connect to factors and contexts that reflect true uncertainties and risk knowledge. Finally, the more important limitation of the methods

observed is the lack of importance given to human motivational elements and judgments in the context of cyber risks (Wangen et al., 2018).

In our study of cyber risks in the context of online retailing SMEs, the use of the **abovementioned** approaches has drawbacks, firstly it has been noted that SMEs have poor risk awareness/ knowledge, especially in cyber risks (Osborn & Simpson, 2017; Ponsard & Grandclaudon, 2019) and in general higher-order risk management approaches (Gao et al., 2013). Probability-based data and historical data to support the above approaches are difficult to obtain in SME contexts. Small and micro-businesses are usually owner-led and the informal operating environment may not truly capture intentions, judgments and **decision-making** and its impact on risk assessment (Falkner & Hiebl, 2015). To overcome this difficulty and to develop a holistic picture of cyber risks of **e-tailing** SMEs, we examined the literature for cyber risk classification in general and more specifically of SMEs. **In their study of e-business firms**, Beck et al., (2002) have classified cyber risks along the traditional lines of strategy, operational, legal and financial domains. The work was conceptual and lacked empirical verification on the classification of risks. **Similarly**, Scott (2004) has developed a classification scheme for **e-business** risks. The classification framework is developed along the dimensions of policy, strategy and operations. In developing the classification framework, Scott (2004) has identified sixteen different **e-business** risks and has grouped them along the areas of policy, strategy and operations based on empirical evidence.

A further holistic approach to cyber risk classification was attempted by Grant et al., (2014), in the empirical work they developed a broader risk classification specific to SMEs. Their work involved the development of five major risk themes and twenty-four individual risk items that explored the different risk elements that SMEs face. Of the developed classification frameworks and their relevance to SMEs, we can notice that only the work done by Grant et al., (2014), has an SME backdrop. The other frameworks and the risks analysed were not SME-specific nor broad enough to highlight the different cyber risks **e-tailing** SMEs may face. Adapting the work done by Grant et al., (2014), we propose the **five exhaustive** risk themes and individual sub-risks as a foundation for the analysis of the SWARA-BWM integrated approach. The adapted risk themes and individual sub-risks are highlighted in **Table 2**.

Please insert Table 2 here

Cyber risk assessment via MCDA methods has been considered by scholars previously. Linkov et al (2006) and (2007), presented a comparative assessment of risk via different MCDA methods (Linkov et al., 2006 and 2007). Similarly, the application of MCDA methods in assessing risks relevant to contaminated sediment case studies was investigated (Yatsalo et al., 2007). Some years later, the integrated Top-Down and Bottom-Up approaches ~~in-to~~ risk standards were analysed (Linkov et al., 2014). More recently, various applications of MCDA approaches in risk assessment in the area of engineering and environment were presented (Linkov et al., 2020). As it is obvious from previous literature, employing MCDA approaches; especially, the integrated, hybrid and multi-layer versions in risk assessment has been frequently considered by scholars (Ali et al., 2019). As a result, in this manuscript, the authors have designed an integrated MCDA approach to assess cyber risks in the specific case of e-tailing SMEs.

3. Hybrid SWARA-BWM Approach for Cyber Risk Assessment

Numerous risk analysis methods are being employed in setting priorities for protecting the infrastructures of SMEs, large-scale companies, etc. One of the most popular ones is the “Risk=Threat×Vulnerability×Consequence (R=TVC)” approach (Linacre et al., 2005). In 2008, some potential restrictions and limitations of this method were presented (Cox, 2008). As a consequence, it was analysed that the R=TVC approach is not strong enough to guide resource allocations to effectively optimize risk reductions. Even four years later in 2012, the same scholar modified the classical version to overcome the previous limitations in risk reduction (Cox, 2012). Nonetheless, the efficiency and effectiveness of resource allocations still were not entirely resolved. In this regard, the integrated MCDM methodology recommended in this article is trying to determine and assess the importance of each cyber risk via an optimal non-linear mathematical model. In this way, the resource allocation for each identified cyber risk of e-tailing SMEs is going to be based on an effective, efficient, and optimal approach toward risk reduction.

~~Multi criteria decision analysis (MCDA)~~ is a set of methods used to support and facilitate complicated decision-making dilemmas and challenges within organisations (Razavi et al., 2018). These approaches are generally classified into two major streams known as ~~multi-criteria-attribute~~ decision making (~~MCDMMADM~~) methods and multi-objective decision making (MODM) methods (Mokhtarzadeh et al., 2018). As in this article, the main objective is to assess and prioritise cyber risks (as criteria) from the perspective of e-tailing SMEs, the ~~MCDM-MADM~~ era is relevant and multi-objective models and methods are not required.

Moreover, ~~MCDM-MADM~~ methods are often applied to support managers and researchers through three main objectives including (i) measuring the importance or weights of criteria~~s~~, factors, indicators, risks, etc. (ii) measuring the score of alternatives or options and ranking or sorting them considering multiple criteria~~s~~, (iii) analysing the relationship amongst the factors, criteria~~s~~, risks, etc. to provide the causal relationship and a basic conceptual model (Jafari-Sadeghi et al., 2022).

As in this research, the authors are measuring the importance or the weights of the cyber risks from the perspective of e-tailing SMEs, the methods relevant to the first objective are required. These methods are basically classified into two major categories including the data-oriented methods and the expert-based approaches; nonetheless, hybrid methods also could be used in mixed circumstances (Amoozad Mahdiraji et al., 2020). ~~In case quantitative and measurable factors are considered and the relevant data exist, data-oriented methods including Shannon entropy are recommendable. However,~~ if the criteria~~s~~ are qualitative, difficult to measure, and the required data are not available, then expert-based methods are applicable (Mahdiraji et al., 2021). Expert-based methods focus on a limited number of qualified experts instead of a high number of respondents (i.e between 3 to 15). These experts share their experience and intuition via specific questionnaires and linguistic variables. ~~These linguistical opinions are then transferred to numerical values and mathematical methods are used to determine the importance of criteria~~s~~ considering experts opinions~~ (Razavi Hajiagha et al., 2018). As real-world data regarding all identified cyber risks are not available, measuring them is difficult and some of them are qualitative; hence, the authors have employed these methods ~~to answer the research questions regarding the importance of cyber risks from the perspective of e-tailing SMEs~~. There are many methods in this regard ~~including Step-Wise Weight Assessment Ratio Analysis (SWARA), Best Worst Method (BWM), Pairwise comparison or analytical hierarchical process (AHP), analytical network process (ANP), etc~~ (Mahdiraji et al., 2019). Considering the advantages of BWM compared to the other methods discussed in ~~literature current literature~~ (Rezaei et al., (2015), ~~the authors have used~~ this method ~~has been employed~~ and to overcome the obstacles and limitations of BWM, the authors have ~~used~~ ~~desingned~~ an integrated version of SWARA-BWM in this manuscript.

BWM is a method to extract the weights ~~or importance of criteria, risks, threats, etc.~~ that ~~were~~ ~~was~~ presented by Rezaei (2015). Known as the most cited paper in the area of weighting method since 2010. Some different approaches to BWM have been already introduced in deterministic and uncertain situations. ~~In case we classify decision-making methods based~~

upon their uncertainty to deterministic, classical uncertain and novel uncertain models (Mahdiraji et al., 2019; 2020), different approaches of the BWM model are presented in Figure 1.

Please insert Figure 1 here

BWM has been employed in many types of research in recent years. Garoosi Mokhtarzadeh et al., in 2018 used BWM to find the weights of criterion to rank the technologies for R&D in an Iranian high tech company (Mokhtarzadeh et al., 2018). Furthermore, Gupta performed BWM to prioritize the service quality attribute for the airline industry (Gupta, 2017). Moreover, Rezaei et al., in 2018 applied BWM to assign weights to the logistic performance index which is significant for policymakers (Rezaei et al., 2018). Note that, recently the integrations and applications of this method have been analysed and presented (Mi et al., 2019). To illustrate the recent applications of this method, Mahdiraji et al., (2020) employed BWM to rank the approaches to implement industry 4.0 (Mahdiraji et al., 2020). The main advantages of this method compared to other similar weighting methods are as follows (Mahdiraji et al., 2019; Mokhtarzadeh et al., 2018; Taghavifard et al., 2018).

A novel NLP model with possible global results by LINGO software,
Presenting optimal weight by finding the global optimal solution,
A simple approach for evaluating the consistency of each expert,
Few comparisons; thus, less confusing for experts,
More appropriate for a large number of risks or threats,
Considering the uncertainty by interval, fuzzy, etc. approaches,

In this paper, the nonlinear approach of BWM (Rezaei, 2015) integrated with SWARA is employed and described as follows (Rezaei, 2015):

1. Determine the set of risks known as $\{C_1, C_2 \dots C_n\}$.
2. Define the best (most important) and worst (least important) risks by expert's opinions. The most critical risk is noted by (B-or-b) and the worst are is shown by (W-or-w). In this research, a modification of this step is performed. To identify B and W in this research a Step-wise Weight Assessment Ratio Analysis (SWARA) is proposed. To this matter, based upon the final rank obtained from the SWARA method the best and worst risks are chosen as the following steps.

2.1. Sort the identified risks based upon the mean point of the questionnaire used in the survey. Then, calculate the set point of each risk known S_j as follows based on Keršulienė et al., (2010). Note that, P_j illustrates the mean point of each risk based upon the survey.

$$S_j = \begin{cases} P_j, & j = 1 \\ |P_j - P_{j-1}|, & j > 1 \end{cases} \quad (1)$$

2.2. Obtain the primary coefficient for each cyber risk K_j as follows.

$$K_j = \begin{cases} 1, & j = 1 \\ S_j + 1, & j > 1 \end{cases} \quad (2)$$

2.3. Calculate the initial weight known as Q_j as follows.

$$Q_j = \begin{cases} 1, & j = 1 \\ \frac{Q_{j-1}}{K_j}, & j > 1 \end{cases} \quad (3)$$

2.4. Calculate the normalized weights for each cyber risk as follows. Afterwards, opt for the highest W_j as the best and the lowest as the worst for the BWM method as an input.

$$W_j = \frac{Q_j}{\sum_{j=1}^n Q_j}, \quad \text{for all } j \quad (4)$$

3. Determine the preference of the most critical cyber risk over other risks by a number between 1 and 9 known as $(A_B = (A_{b1}, A_{b1}, \dots, A_{bn}))$ by each expert through a designed questionnaire as shown in Table 3 (sample).

Please insert **Table 3** here

4. Determine the preference of all risks over the least critical cyber risk by a number between 1 and 9 known as $(A_W = (A_{1w}, A_{2w}, \dots, A_{nw}))$ by each expert through a designed questionnaire as presented in Table 4 (sample).

Please insert **Table 4** here

5. The optimal weights are emanated by solving the nonlinear (NLP) model of (5) by LINGO or GAMS software known as $(W_j^k = \{W_1^k, W_2^k, \dots, W_n^k\})$ for expert k_{th} .

$$\begin{aligned} & \min \xi \\ & \text{st:} \end{aligned} \quad (5)$$

$$\left| \frac{W_B}{W_j} - A_{bj} \right| \leq \xi; \quad \text{for all } j$$

$$\left| A_{jw} - \frac{W_j}{W_w} \right| \leq \xi; \quad \text{for all } j$$

$$\sum W_j = 1,$$

$$W_j \geq 0, \quad \text{for all } j$$

6. The compatibility rate of comparisons for each expert is resulted by equation (6) where CR^k is the consistency rate of the k th expert. In this research, CR less than 0.2 is acceptable.

$$CR^k = \frac{\xi^*}{CI}, \quad \text{for all } k \quad (6)$$

Remark that CI determines the consistency index adopted from Table (3) as highlighted in Table 5.

Please insert Table 5 here

The Hybrid SWARA-BWM approach has been illustrated in Figure 21.

Please insert Figure 21 here

4. Case Study and Results

Using the risks and sub-risks listed in Table 1, a survey was conducted among UK SME e-tailers asking them to rank the risks according to their importance. The questionnaire was sent to 750 UK-based small E-tailers, with 124 responding to the survey (16.5% response rate). The firms were randomly selected from the FAME database and the selection criteria included the following,

- The e-tailers fitted with the UK definition of SMEs,
- The e-tailers were based in the UK and had no subsidiaries or were part of subsidiaries,
- The business was selling a product/service through its website,
- Has been in operation for more than 3 years.

The initial parts of the questionnaire focused on addressing the demographic and respondent details of the SME, while the second part of the questionnaire focused on collecting data on the risk perception of the identified risks. A seven-point Likert scale (1 being extremely high

risk to 7 No risk at all) was used to collect data on the risk perception and the mean scores of the respondents to the identified risks and sub-risks are given in Table 6.

Please insert **Table 6** here

4.1. — Implementing Hybrid SWARA-BWM

By implementing Eq (1) to (4), the results of the SWARA method are presented in Table 7. The initial importance of each risk is derived from the mean rating ~~of in~~ Table 6.

Please insert **Table 7** here

Based upon Table 7, the most important and the least important risks in each category are determined using the SWARA method. As a result, the B (best) and W (worst) of each category are calculated. To measure the importance of each risk using BWM, data was also collected from a panel of experts. The experts were asked to participate and fill out the relevant questionnaires based on the risk identified in Table 2. The expert panel for this study was composed of individuals who have considerable knowledge of cybersecurity management. Table 8 explains the knowledge base and qualifications of the experts.

Please insert **Table 8** here

By employing six experts' opinions and based upon questionnaire samples presented in Tables 3 and 4; besides using the model (4) and LINGO software, the weight of each risk-based upon expert opinion is presented in Table 9.

Please insert **Table 9** here

Calculating the consistency ratio for the responses from the experts, we have Table 10. As it is clear, all experts have provided responses and comparisons with reliable and acceptable consistency (less than 0.2).

Please insert **Table 10** here

The final weights of each risk as calculated by the hybrid SWARA-BWM method are given in Table 11.

Please insert **Table 11** here

5. Discussion and Implications

This research paper's main objectives were to consolidate the literature on cyber risks in the context of e-tailing SMEs. Cyber risks have the potential to affect both SMEs and large organisations; while the risks, ~~its~~ their assessment and mitigating strategies have been studied in-depth in the context of large firms, less focus was paid ~~on~~ to the cyber risks, and their assessment in the context of small and medium-sized. This research explores this less focussed area, it identified twenty-eight cyber-oriented risks in the context of e-tailing SMEs and has demonstrated that the combined approach of BWM and SWARA can be used to integrate empirical data and expert knowledge for assigning risk scores based on criteria.

Table 11 denotes, the final ranking of the risk based on the hybrid SWARA-BWM method. In the importance of risks, literature has noted that SMEs give more importance to security risks (Brass and Sowell, 2021), but our ranking notes, ~~that~~ SMEs are more concerned with the risks associated with legal, strategic and employee domains when compared to security (Zabalawi et al., 2021). The highest weighting was achieved by intellectual property violations (0.597), followed by trust symbols on the transacting websites (0.577) and reputation damage (0.487). Security and dependency risks are often highlighted as major areas of concern to SMEs (Jia et al., 2021) who do not score highly in our method. The risk scenarios associated with security and dependency, i.e., identity thefts, DoS attacks, technical knowledge, etc., were not considered important in comparison with some of the risk scenarios in employee and strategy-related domains. One possible explanation for this could be that SMEs are gaining confidence when it comes to dealing with security challenges, there is a fundamental level of awareness that is helping them to identify and deal with security threats. The increased adoption of ICT by SMEs and efforts by agencies to promote cyber security awareness may contribute towards a lower rating of these risks (Stjepic et al., 2021). The weighting also points out that the effect of technology influence may be weaning and the core business values of providing good customer service and being trustworthy (Zhu, 2021) are major areas of concern and drivers for success in e-tailing SMEs.

The lack of importance to security and dependency-related risk is also noted in the variation present in expert ratings. When it came to experts, the variation in the opinion decreases with the importance associated with risks. Typically in security and dependency risk themes, the variation seen is higher in comparison with the employee, strategic and legal risk areas (Figure 32).

Please insert **Figure 3-2** here

Furthermore, when it comes to consistency, the same pattern emerges, the experts are more consistent when it comes to strategic, legal and employee risks and less so in the context of security and dependency risk themes (Figure 43). Experts are more consistent in their decision while evaluating strategic, legal and employee risks. However, when it comes to Dependency and Security risks, their opinion varies leading to low consistency.

Please insert **Figure 4-3** here

The existing literature on SME cyber risk management is sparse. Few studies that have been undertaken have focussed on risk classification (Grant et al, 2014) and others on success factors (Ključnikov et al, 2019). Our work extends the current work done in risk classification in the context of SMEs. It extends the work done by Grant et al (2014) and goes further in the assessment of the threats by using an MCDA approach. The work by Grant et al (2014) was built on theories of risk perception, i.e., psychometric paradigm and social amplification of risk. This work contributes towards our understanding of cyber threat perception and lays the foundation for future work in cyber threat perception and how it influences mitigating strategies.

Our findings provide an alternative approach to cyber risk assessment using MCDA. The MCDA approach moves away from probability-based analyses and provides the basis for the integration and synthesis of data from different sources to provide a ranking that can help in informed and evidence-based decision-making. The actual data for this work was collected from surveys conducted with UK-based e-tailing SMEs and expert opinion. Though the results are developed in the context of e-tailing SMEs, it is limited by the range of risk identified, Black Swan events especially can change the perception, uncertainties and risk assessment.

The inter-connected ICT systems and their extension to mobile platforms raise the complexity levels and probability of Black Swan events happening. The results obtained in the study are also based on weights this has drawbacks as it depends on expert opinions. From a practical perspective, the risk ranking approach elicited here can be used in practice and is flexible enough to accommodate changing risk scenarios. The combined approach can be used by owners/managers of SMEs to plan mitigation measures or used as a source for gathering risk knowledge and further information. Given the nature of cyber risks and the significant uncertainties associated with its threats and consequences, the above case study is an illustrative example of how the combination of BWM and SWARA, an MCDA approach allows for the amalgamation of data from different sources to make informed and validated risk management decision. Given the inclusion of expert opinion, the approach is flexible, i.e., it can be used to assess cyber risks in other sectors and industries. Thus, widening its practical contribution beyond SMEs/ retail industries. From a policy perspective, when it comes to SMEs, the focus from agencies and other stakeholders has mainly been on creating awareness of cyber threats. Risk mitigation strategies are often considered expensive and are not designed specifically in the context of SMEs or customised to their needs. This research has shown that cyber threat assessment can be designed for SMEs and future policy decisions need to take into account SMEs' education on systematic risk threat assessment. Rather than awareness sessions, the policy could be oriented towards risk assessment in the context of cyber threats for SMEs.

6. Conclusion

The BWM method has been developed in 2015 and has been widely used for evaluating in inter-disciplinary areas such as architecture (e.g. Mahdiraji et al., 2018), healthcare (e.g. Liao et al., 2019; Karimi et al., 2020), transportation (e.g. Munim et al., 2020; Omrani et al., 2020), education (e.g. Ishizaka & Resce, 2020), and services and operations (e.g. Chen et al., 2020). This paper is the first to implement this popular method in evaluating cyber risks. Previous relevant researches focused on using only statistical-based methods to evaluate cyber risks; however, recently the application of decision-making methods in risk assessment is also noted (Ganin et al., 2020).

Since 2015, much technical development in BWM has been in exploring scheduling and classification in various contexts (Mi et al., 2019). One of the main challenges in using the BWM approach is the process of determining the most important (best) and least important (worst) criteria. In all the previous work, this was done with the help of experts or individuals,

in this research we have deviated from this approach to develop a more robust mechanism to determine criteria. We have used SWARA as the principal method in determining the most and least important sub-criteria in each risk category. The data for SWARA actually comes from real-world SMEs, rather than just depending on expert opinions. Individually, each method has its deficiencies, for example, in BWM, it is the problem of determining the best and worst criteria whereas, in SWARA, it is the non-use of consistency ratios and weights not emanating from optimisation approaches. These issues are solved by using a hybrid approach, where the strengths of each method complement one another and negate the deficiencies. The multi-stage decision-making approach BWM-SWARA addresses limitations regarding each method if used separately.

This study's focus was on the cyber risk assessment of e-tailing SMEs. By using multi-criteria analysis, this work developed a risk classification framework specific to online retailing SMEs. The current methods in risk assessment are highly skewed towards the use of probabilities, this poses challenges in environments where the complexity makes it hard to determine realistic probabilities or scenarios where the absence of historical data weakens the predictive power of the risk models developed. In practice, probabilistic models are complex and in environments such as SMEs, they are difficult to develop and use. Especially, SME characteristics such as the informal working mechanisms, duality of roles (owner/manager), and absence of procedures and controls can make it difficult to apply probability-based models. There are calls for alternative approaches in cybersecurity risk management, specifically, the use of competitive methods. This work precisely addresses this call, in using an integrated approach of BWM and SWARA, it is able to develop a risk ranking specific to e-tailing SMEs that can help decision-makers to prioritise and better manage risk. In unknown scenarios, this integrated approach provides a route to [analyse-analysing risk](#).

From the decision-making perspective, limitations are recognised. First of all, the methods used in this research are deterministic approaches with crisp numbers in decision making. However, considering the current uncertainty and changing environment, it is suggested to implement uncertain approaches in this regard. Classical uncertainty methods such as fuzzy sets and grey systems alongside modern uncertain approaches including interval fuzzy sets (IFs), hesitant fuzzy sets (HFs), hesitant fuzzy linguistic term sets (HFLT), and interval-valued intuitionistic fuzzy sets (IVIFs) are recommended. Furthermore, the data gathered in this research is cross-functional; thus, the methods used are static decision-making methods. Nevertheless, dynamic decision-making methods including stratified decisions making are useable to assess the effect

of time on the importance of cyber risks. Eventually, the combination of the methods used in this research is chosen by the authors based on their possibility and popularity. However, there are other evaluation methods to determine the importance of cyber risks. Hybrid approaches from other methods including FARE (Factor Relationship), pairwise comparison, LINMAP (Linear Programming Technique for Multidimensional Analysis of Preference), and SECA (simultaneous evaluation of criteria and alternatives) could also be investigated in future studies.

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